



City of Holly Springs

Date: Monday, November 16, 2020

Location: 3235 Holly Springs Parkway

Holly Springs Finance Committee Agenda 5:30 p.m., Public Safety Conference Room

I. CALL TO ORDER

II. NEW BUSINESS

A. Discuss the 2021 health insurance renewal

Presented By: Karen Norred, City Clerk/Human Resources Director

III. ADJOURNMENT



City of Holly Springs

Benefits Review – January 2021

Presentation by MSI Benefits Group, Inc.

November 11, 2020

- Declined to accept an 8.81% (\$81,237) renewal offer from HUMANA
- Accepted a 19.28% (\$171,595) decrease from Anthem BCBS. Employee contributions did not change
- Changed Dental to Anthem BCBS at a 7.04% reduction in cost
- Changed Vision coverage to Anthem BCBS at a 14.75% decrease in cost
- Basic Life and Disability renewed with Standard Life with no cost change



Benefit Cost Summary

	<u>Annual Premium</u>	<u>% Change</u>	<u>Employee Cost</u>	<u>City Net Annual Cost</u>	<u>Net % Change to City</u>	<u>Annual Budget Difference</u>
MEDICAL						
<u>Anthem BCBS</u>						
Current	\$801,216		\$113,337	\$687,879		
Renewal	\$945,413	18.00%	\$113,337	\$832,076	20.96%	\$144,197
Option	\$922,232	15.10%	\$113,337	\$808,894	17.59%	\$121,015
<u>UHC</u>						
Option	\$918,075	14.59%	\$113,337	\$804,738	16.99%	\$116,859
<i>Cigna, Aetna, Humana were not competitive with 29% initial renewal offer</i>						
Dental - No Change						
<u>Anthem BCBS</u>						
Current/Renewal	\$44,666	0.00%	\$8,363	\$36,304	0.00%	\$0
VISION -No Change						
<u>Anthem BCBS</u>						
Current/Renewal	\$6,634	0.00%	\$6,634	\$0	0.00%	\$0
Basic Life - No Change						
<u>Standard</u>						
Current/Renewal	\$9,180	0.00%	\$0	\$9,180	0.00%	\$0
Long Term Disability - No Change						
<u>Standard</u>						
Current/Renewal	\$24,857	0.00%	\$0	\$24,857	0.00%	\$0



Anthem BCBS Renewal

	BASE	BUY UP
Employee	25	2
Employee + Spouse	8	1
Employee + Child(ren)	5	1
Employee + Family	13	3
	51	7
Annual Total		
Percent Change		
In-network		
Lifetime Maximum		
Deductible		
Coinsurance		
PCP Office Co-Pay		
Specialist Office Co-Pay		
Emergency Room Co-Pay		
Max Out-of-Pocket		
Hospital Copay		
Outpatient/Surgical Copay		
Prescription		
Out-of-network		
Deductible		
Coinsurance		
Out-of-pocket		
DEDUCTIONS (26)		
Employee	25	2
Employee + Spouse	8	1
Employee + Child(ren)	5	1
Employee + Family	13	3
	51	7
Total Annual Deductions		
Net ANNUAL Cost to City		

6 Waive

Anthem BCBS 2020	
BASE	BUY UP
Anthem Blue Open Access POS OAP5 2500/0%/3750 AE	Anthem Blue Open Access POS OAP5 1000/0%/2500 AE
621.14	665.78
1,304.40	1,398.13
1,211.23	1,298.26
1,894.49	2,030.62
\$56,648	\$10,120
	\$801,216
POS	POS
Unlimited	Unlimited
\$2,500 / \$7,500	\$1,000 / \$3,000
100%	100%
\$30	\$30
\$60	\$60
\$350	\$350
\$3,750	\$2,500
None	None
None	None
\$15 Tier 1	\$15 Tier 1
\$35 Tier 2	\$35 Tier 2
\$60 Tier 3	\$60 Tier 3
25% up to \$350 per Rx	25% up to \$350 per Rx
\$7,500 / \$22,500	\$3,000 / \$9,000
50%	50%
\$11,250/ \$33,750	\$7,500/ \$22,500
Deductions (Frozen)	Deductions (Frozen) - BUY UP
8.01	59.54
74.36	177.42
67.24	162.57
145.51	292.37
\$78,597	\$34,740
	\$113,337
	\$687,879
	0.00%

Percentage Paid by City	Percentage Paid by City
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Anthem BCBS 2021	
BASE	BUY UP
Anthem Blue Open Access POS OAP5 2500/0%/3750 AE	Anthem Blue Open Access POS OAP5 1000/0%/2500 AE
733.13	784.40
1,539.57	1,647.24
1,429.61	1,529.58
2,236.05	2,392.43
\$66,862	\$11,923
	\$945,413
	18.00%
POS	POS
Unlimited	Unlimited
\$2,500 / \$7,500	\$1,000 / \$3,000
100%	100%
\$30	\$30
\$60	\$60
\$350	\$350
\$3,750	\$2,500
None	None
None	None
\$15 Tier 1	\$15 Tier 1
\$35 Tier 2	\$35 Tier 2
\$60 Tier 3	\$60 Tier 3
25% up to \$350 per Rx	25% up to \$350 per Rx
\$7,500 / \$22,500	\$3,000 / \$9,000
50%	50%
\$11,250/ \$33,750	\$7,500/ \$22,500
Deductions (Frozen)	Deductions (Frozen) - BUY UP
8.01	59.54
74.36	177.42
67.24	162.57
145.51	292.37
\$78,597	\$34,740
	\$113,337
	\$832,076
	20.96%

Percentage Paid by City	Percentage Paid by City
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Employee	97.21%	80.62%	97.63%	83.55%
Employee + Spouse	78.96%	65.13%	82.17%	70.40%
Employee + Child(ren)	78.25%	64.71%	81.57%	70.04%
Employee + Family	76.60%	63.04%	80.18%	68.63%

New in 2021:

- First 12 PCP/BH visits are at \$0 copay
- Surgery and radiology in free standing centers are no longer subject to deductible
- Chiropractic, OT, PT and ST are now subject to PCP copay (was specialist)



Anthem Option

	BASE	BUY UP
Employee	25	2
Employee + Spouse	8	1
Employee + Child(ren)	5	1
Employee + Family	13	3
	51	7
Annual Total Percent Change		
In-network		
Lifetime Maximum		
Deductible		
Coinurance		
PCP Office Co-Pay		
Specialist Office Co-Pay		
Emergency Room Co-Pay		
Max Out-of-Pocket		
Hospital Copay		
Outpatient/Surgical Copay		
Prescription		
Out-of-network		
Deductible		
Coinurance		
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\$56,648	\$10,120
	\$801,216
POS	POS
Unlimited	Unlimited
\$2,500 / \$7,500	\$1,000 / \$3,000
100%	100%
\$30	\$30
\$60	\$60
\$350	\$350
\$3,750	\$2,500
None	None
None	None
\$15 Tier 1	\$15 Tier 1
\$35 Tier 2	\$35 Tier 2
\$60 Tier 3	\$60 Tier 3
25% up to \$350 per Rx	25% up to \$350 per Rx
\$7,500 / \$22,500	\$3,000 / \$9,000
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8.01	59.54
74.36	177.42
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145.51	292.37
\$78,597	\$34,740
	\$113,337
	\$687,879
	0.00%

Percentage Paid by City	Percentage Paid by City
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Option Anthem BCBS 2021	
BASE	BUY UP
Anthem Blue Open Access POS OAP5 2500/0%/3750 KE	Anthem Blue Open Access POS OAP5 1000/0%/2500 KE
714.84	767.04
1,501.18	1,610.80
1,393.93	1,495.72
2,180.27	2,339.48
\$65,194	\$11,659
	\$922,232
	15.10%
POS	POS
Unlimited	Unlimited
\$2,500 / \$7,500	\$1,000 / \$3,000
100%	100%
\$30	\$30
\$60	\$60
\$350	\$350
\$3,750	\$2,500
None	None
None	None
\$200 Ded T2-4	\$200 Ded T2-4
\$15 Tier 1	\$15 Tier 1
\$45 Tier 2	\$45 Tier 2
\$85 Tier 3	\$85 Tier 3
25% up to \$350 per Rx	25% up to \$350 per Rx
\$7,500 / \$22,500	\$3,000 / \$9,000
50%	50%
\$11,250/ \$33,750	\$7,500/ \$22,500
Deductions (Frozen)	Deductions (Frozen) - BUY UP
8.01	59.54
74.36	177.42
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145.51	292.37
\$78,597	\$34,740
	\$113,337
	\$808,894
	17.59%

Percentage Paid by City	Percentage Paid by City
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Employee	97.21%	80.62%	97.57%	83.18%
Employee + Spouse	78.96%	65.13%	81.72%	69.73%
Employee + Child(ren)	78.25%	64.71%	81.10%	69.36%
Employee + Family	76.60%	63.04%	79.67%	67.92%



UHC Option

	BASE	BUY UP
Employee	25	2
Employee + Spouse	8	1
Employee + Child(ren)	5	1
Employee + Family	13	3
	51	7
Annual Total		
Percent Change		
In-network		
Lifetime Maximum		
Deductible		
Coinsurance		
PCP Office Co-Pay		
Specialist Office Co-Pay		
Emergency Room Co-Pay		
Max Out-of-Pocket		
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Deductible		
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Out-of-pocket		
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Total Annual Deductions		
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1,894.49	2,030.62
\$56,648	\$10,120
	\$801,216
POS	POS
Unlimited	Unlimited
\$2,500 / \$7,500	\$1,000 / \$3,000
100%	100%
\$30	\$30
\$60	\$60
\$350	\$350
\$3,750	\$2,500
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None	None
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\$60 Tier 3	\$60 Tier 3
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67.24	162.57
145.51	292.37
\$78,597	\$34,740
	\$113,337
	\$687,879
	0.00%

Percentage Paid by City	Percentage Paid by City
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UHC 2021	
BASE	BUY UP
Anthem Blue Open Access POS OAP5 2500/0%/3750 AE	Anthem Blue Open Access POS OAP5 1000/0%/2500 AE
671.64	712.60
1,625.37	1,724.49
1,213.00	1,286.97
2,237.58	2,374.04
\$64,948	\$11,559
	\$918,075
	14.59%
POS	POS
Unlimited	Unlimited
\$2,500 / \$5,000	\$1,500 / \$3,000
100%	100%
\$25	\$25
\$50	\$50
\$500	\$500
\$5,000	\$4,000
None	None
None	None
\$15 Tier 1	\$15 Tier 1
\$45 Tier 2	\$45 Tier 2
\$85 Tier 3	\$85 Tier 3
\$125 Tier 4	\$125 Tier 4
\$10,000 / \$20,000	\$5,000 / \$10,000
70%	70%
\$15,000/ \$30,000	\$10,000/ \$20,000
Deductions (Frozen)	Deductions (Frozen) - BUY UP
8.01	59.54
74.36	177.42
67.24	162.57
145.51	292.37
\$78,597	\$34,740
	\$113,337
	\$804,738
	16.99%

Percentage Paid by City	Percentage Paid by City
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Employee	97.21%	80.62%	97.42%	81.90%
Employee + Spouse	78.96%	65.13%	84.93%	74.76%
Employee + Child(ren)	78.25%	64.71%	76.29%	61.13%
Employee + Family	76.60%	63.04%	80.98%	69.64%



		Anthem - NO CHANGE	
Employee	24	29.22	29.22
Employee + Spouse	0	88.85	88.85
Employee+ Child(ren)	0	88.85	88.85
Employee + Family	34	88.85	88.85
Annual Total	58	\$44,666	\$44,666
5 Waive			0.00%
Preventive Services		100%	
Deductible		\$50	
Basic Services		80%	
Major Services		50%	
Orthodontia		50%; Child Only	
Annual Maximum		\$1,000	
Lifetime Orthodontia Maximum		\$1,000	
Fee Schedule		90th Percentile	
Bi-Weekly Deductions			
Employee	24	0.00	0.00
Employee + Spouse	0	9.46	9.46
Employee+ Child(ren)	0	9.46	9.46
Employee + Family	34	9.46	9.46
Annual Total Deductions	58	\$8,363	\$8,363
Net Annual City Cost		\$36,304	\$36,304



Next Renewal 1-1-23

Employee Only	23
Employee + Spouse	10
Employee + Child(ren)	2
Employee + Family	16
Annual Premium	51

<u>IN-NETWORK</u>	
Routine Eye Exam	
Eyeglass Frames	
Eyeglass Lenses	
Standard Plastic Single	
Standard Plastic Bifocal	
Standard Plastic Trifocal	
Contact Lenses	
Non-Elective Contact Lenses	
Elective Conventional Lenses	
Elective Disposable Lenses	

<u>OUT-OF-NETWORK</u>	
Routine Eye Exam	
Eyeglass Lenses	
Contact Lenses - Elective	
Non-Elective	
Frame	

Employee Only	23
Employee + Spouse	10
Employee + Child(ren)	2
Employee + Family	16

Anthem BCBS	
B10.10	
5.76	
11.53	
11.82	
17.59	
\$6,634	
\$10 copay (1 per year) \$130 allowance plus 20% discount on coverage (Every 24 months) Every 12 months \$10 copay \$10 copay \$10 copay Every 12 months Covered in full \$130 allowance then 15% off	
\$42 allowance \$40 - \$80 allowance \$105 allowance \$210 allowance \$45 allowance	
2.66	
5.32	
5.46	
8.12	

	The Standard - NO CHANGE
BASIC LIFE and AD&D INSURANCE	Current / Renewal
Basic Life Benefits and AD&D Amount:	\$50,000
Reduction Schedule:	35% at age 65 / 50% at age 70 65% at age 75
Life Rate per \$1,000:	\$0.210
AD&D Rate per \$1,000:	\$0.035
Projected Volume:	\$3,122,500
Covered Lives:	64
Monthly Rate per Employee:	\$12.25
Basic Life Monthly Premium:	\$765.01
Annual Cost:	\$9,180
Rate Guarantee:	1/1/2024



Long Term Disability

	The Standard - NO CHANGE
GROUP LONG TERM DISABILITY	
Benefit Schedule:	60% of Monthly Earnings
Maximum Benefit:	\$6,000 Monthly
Elimination Period:	90 days
Benefit Duration:	Later of SSNRA or age 65
FICA:	
EAP:	Yes
Rate Guarantee:	1/1/2024
Estimated Volume	246,596
Rate per \$100 Monthly	0.840
Estimated Monthly Premium	2,071
Annual Cost	\$24,857